Lavinia Arl

San Francisco, CA – Relocating to New York, NY | +16285013181 | laviniararl@gmail.com | https://www.linkedin.com/in/lavinia-arl/

Education

Master of Science in Disruptive Innovation

Expected May 2021

Hult International Business School | San Francisco, CA

Relevant courses: Consulting, Design Thinking, Leading in the Digital Era and Data Strategy

Master of Science in International Marketing (graduated with distinction)

August 2020

Hult International Business School | London, United Kingdom

• Relevant courses: Customer Journey Mapping, Strategic Marketing, Digital Media and Communications

Bachelor of Business Administration (graduated with distinction)

September 2019

EU Business School | Barcelona, Spain

Relevant courses: Social Media Management, Branding and Advertising and Project Management

Professional Experience _____

MYTRECCO | BOSTON, UNITED STATES

April 2021 - Present

Business Development & Growth Marketing Intern. Delivering ideas and concepts, creating a strong position for market growth and recognition across various media channels.

- Identify and grow relationships with brands, publishers, and tourism boards to increase brand exposure.
- Apply influencer marketing to grow user category and manage the relationship with Trecco ambassadors.
- Develop and execute a user acquisition strategy to grow Trecco's community.
- Understand the target user persona to identify an engagement strategy.

BELLECAPITAL | ZURICH, ZWITSERLAND

June – August 2018

Digital Marketing Intern. Consulted social media presence through LinkedIn, Facebook and Google AdWords in order to create more brand awareness and raise website traffic.

- Re-designed website content improving SEO strength through keyword research with Google Ads that increased the website traffic.
- Marketed the Corporate LinkedIn page to increase brand engagement and to ensure full optimization, resulting in an increase of 130 followers within 10 weeks.
- Launched a Corporate Facebook page to reach a younger audience and conducted communication campaign
 using visual content such as videos, photos and articles, establishing a follower base of 220 people in 10 weeks.
- Introduced a new Corporate website design by developing several ideas and presenting them to the leadership team to refresh the companies' online profile in an innovative manner.

Additional Experience	
EU BUSINESS SCHOOL BARCELONA, SPAIN	June – September 2017
Alumni Relations Assistant. Organized guest speaker's events and managed the Alumni department of the Alumni department o	artment.
HOSPITALITY & RETAIL INDUSTRY BELGIUM AND SPAIN	Oct 2013 – August 2019
Customer Service Representative & Sales Assistant at 4-star hotels and retail establishments.	G

Relevant Projects

Future Mindset Challenge HULT: Winning team from 75+ students by developing a business idea for 2030.

Digital Media & Communications HULT: Use and future trends in marketing data.

Customer Journey Mapping HULT: What a new age marketer needs to provide for an enhanced customer experience.

Skills and Certifications

UN Community Builder Award HULT | San Francisco, CA
Best Delegate HEADQUARTER UNITED NATIONS | New York, NY

November 2020 March 2018

Languages: Dutch: Native, English: Fluent, German: Fluent, Spanish: Intermediate

Extracurricular Achievements: Belgian Team representative at European Championships Horse Riding 2012 & 2013 **Technologies:** Microsoft Word: Advanced, Excel: Intermediate, PowerPoint: Advanced and iMovie & Canva: Advanced